

s.p.a.

TOD'S

**TOD'S GROUP**

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**A GLOBAL LUXURY PLAYER**

## Q1 2022 CONSOLIDATED SALES RESULTS

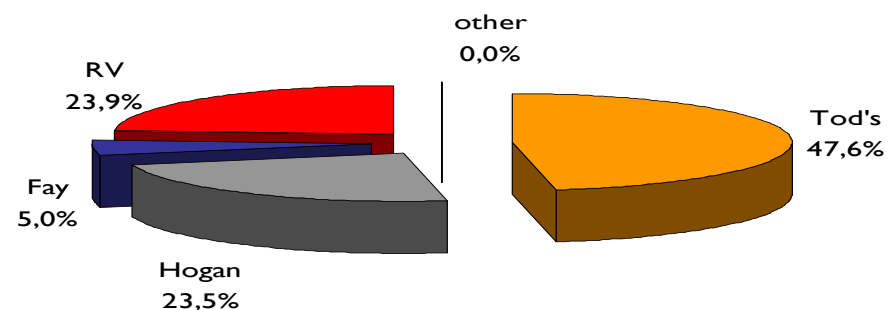
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## CONSOLIDATED TURNOVER BY BRAND

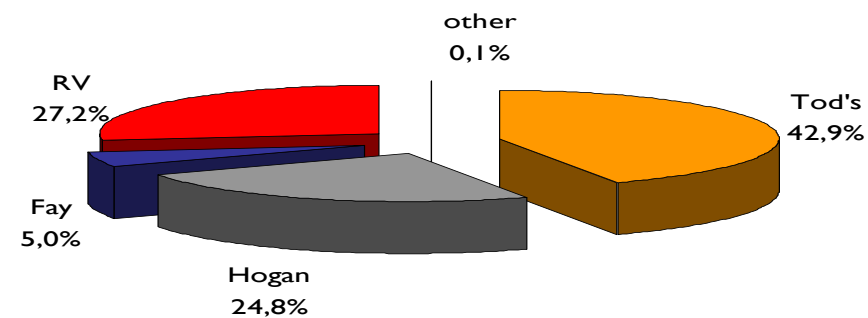
### SALES PERFORMANCE QI 2021-22

	reported rates	constant rates
Tod's	+36,5%	+32,9%
Roger Vivier	+7,9%	+4,3%
Hogan	+16,4%	+14,8%
Fay	+20,3%	+20,2%
TOTAL	+22,9%	+20,0%

### QI 2022 CONSOLIDATED SALES



### QI 2021 CONSOLIDATED SALES

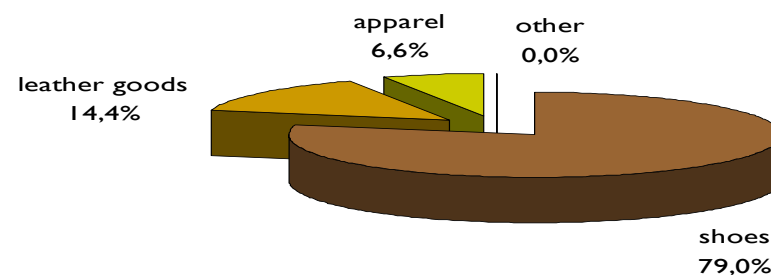


## CONSOLIDATED TURNOVER BY PRODUCT

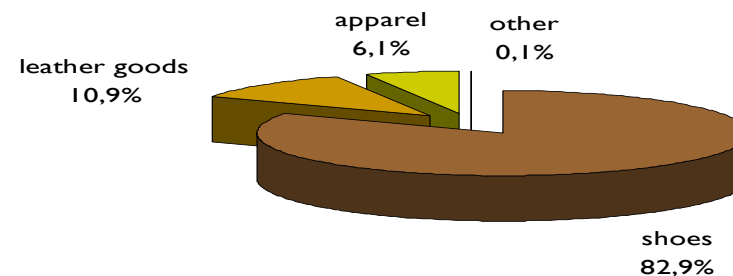
### SALES PERFORMANCE Q1 2021-22

	reported rates	constant rates
Shoes	+17,1%	+14,1%
Leather Goods & accessories	+62,7%	+59,6%
Apparel	+30,7%	+29,4%
TOTAL	+22,9%	+20,0%

### Q1 2022 CONSOLIDATED SALES



### Q1 2021 CONSOLIDATED SALES

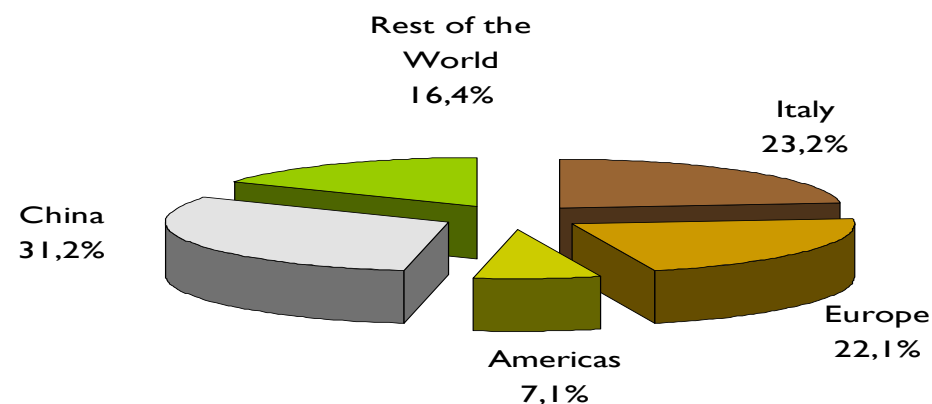


## CONSOLIDATED TURNOVER BY REGION

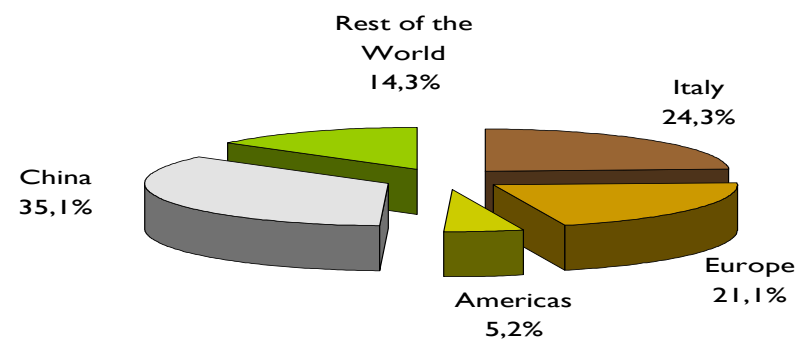
### SALES PERFORMANCE QI 2021-22

	reported rates	constant rates
Italy	+17,2%	+17,2%
Rest of Europe	+28,6%	+27,5%
Americas	+67,9%	+59,3%
Greater China	+9,2%	+2,1%
Rest of world	+41,6%	+43,3%
<b>TOTAL</b>	<b>+22,9%</b>	<b>+20,0%</b>

### QI 2022 CONSOLIDATED SALES



### QI 2021 CONSOLIDATED SALES

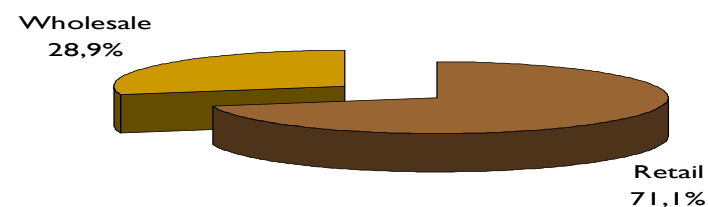


## CONSOLIDATED TURNOVER BY CHANNEL

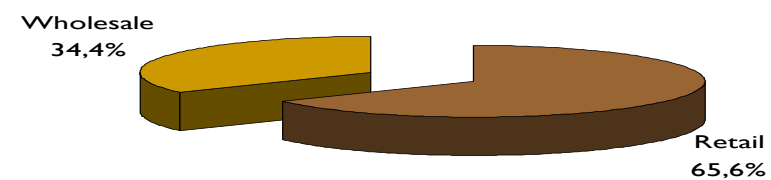
### SALES PERFORMANCE Q1 2021-22

	reported rates	constant rates
Retail	+33,1%	+29,0%
Wholesale	+3,4%	+2,7%
<b>TOTAL</b>	<b>+22,9%</b>	<b>+20,0%</b>

### Q1 2022 CONSOLIDATED SALES



### Q1 2021 CONSOLIDATED SALES

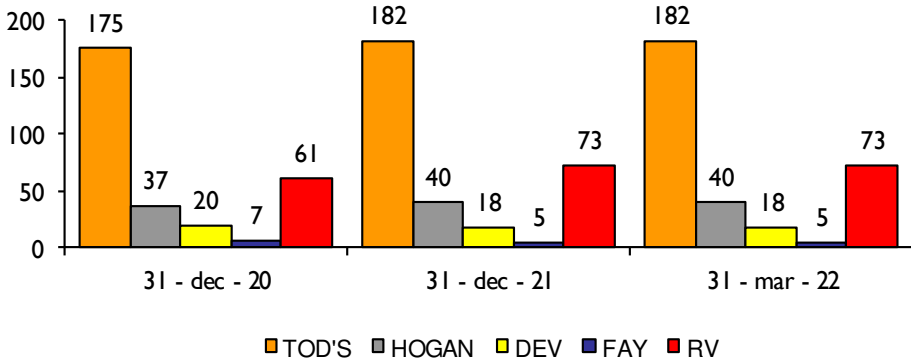


## APPENDIX

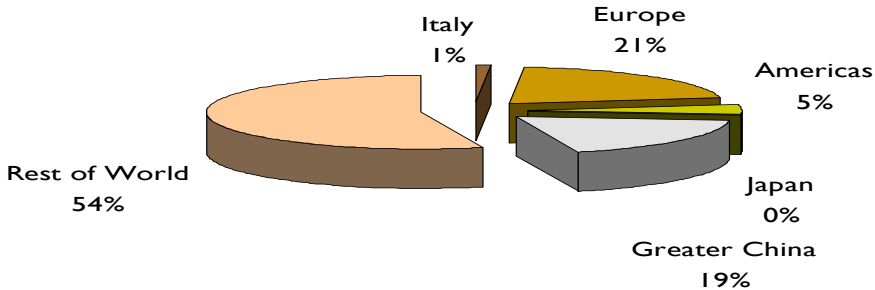
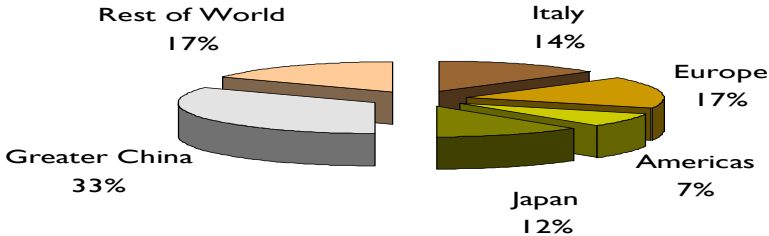
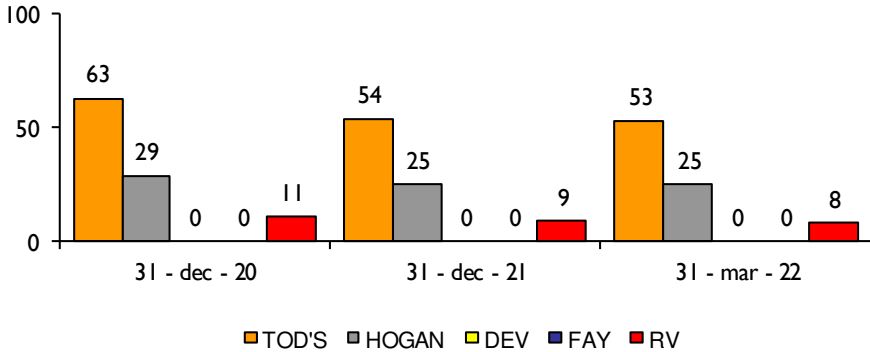
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DISTRIBUTION NETWORK

DOS



FRANCHISED STORES



Percentages calculated on the stores as of March 31<sup>st</sup>, 2022



**TOD'S TICKERS**

Bloomberg	TOD IM
Reuters	TOD.MI

**OUTSTANDING SHARES (\*)**

33.093.539 ordinary shares, of which:  
- 21,411.113 with increased vote  
- 11.682.426 with unitary vote

**SHAREHOLDING STRUCTURE (\*)**

Della Valle family	64,45%
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**VOTING RIGHTS(\*)**

Della Valle family	76,46%
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**IR CONTACTS**

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Tel: +39 02 7722 5354    e-mail: [c.oglio@todsgroup.com](mailto:c.oglio@todsgroup.com)

(\*) as of April 30<sup>th</sup>, 2022



## SHAREHOLDING STRUCTURE

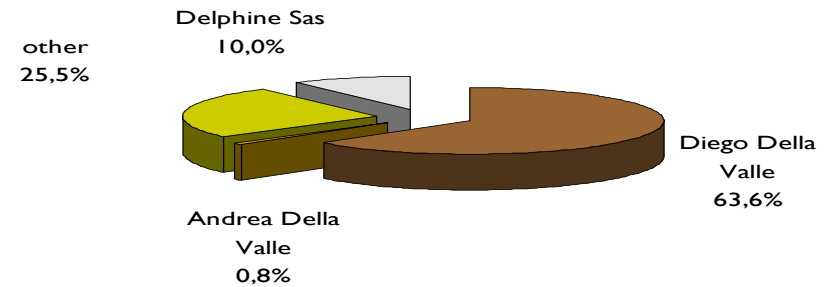
### LIST OF THE RELEVANT SHAREHOLDERS

(situation as of April 30<sup>th</sup>, 2022

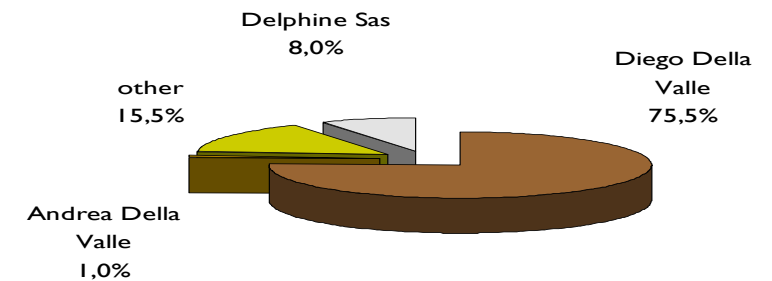
on the basis of the latest official communications received from shareholders)

	percentage of share capital (1)	percentage of voting rights (2)
DI.VI. FINANZIARIA DI DIEGO DELLA VALLE & C. SRL	50,29%	61,07%
DIEGO DELLA VALLE & C. SRL	12,59%	13,48%
Diego Della Valle	0,76%	0,92%
<b>TOTALE DIEGO DELLA VALLE</b>	<b>63,64%</b>	<b>75,47%</b>
<b>ANDREA DELLA VALLE</b>	<b>0,81%</b>	<b>0,99%</b>
<b>DELPHINE SAS (LVMH Group)</b>	<b>10,00%</b>	<b>8,02%</b>

### % OF OUTSTANDING SHARES (1)



### % OF VOTING RIGHTS (2)



(1) calculated on the 33,093,539 number of shares

(2) calculated on the 54,504,652 number of voting rights

Banca Akros	•	Bank of America Merrill Lynch	•	Barclays	•	Bestinver	•	Bryan Garnier & Co.
Citigroup Global Markets	•	Deutsche Bank	•	Equita SIM	•	Exane BNP Paribas	•	Goldman Sachs
Intermonte Securities	•	Intesa Sanpaolo	•	Jefferies International	•	J. P. Morgan	•	Kepler Cheuvreux
Mediobanca Securities	•	Morgan Stanley	•	Société Générale	•	STIFEL	•	UBS

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