

Milan - March 13th, 2012

TOD'S S.p.A.: outstanding results in 2011: sales +13.5%, EBITDA: +20.4%; net income: +23.8%. Sound balance sheet. 25% increase of the dividend, to 2.5 Euro per share.

The Board of Directors approved the draft of 2011 Annual Report

Sales revenues: 893.6 million Euros, +13.5% compared to 2010

EBITDA: 232.4 million Euros, +20.4%

EBIT: 194.6 million Euros, +21.7%

Group's net income: 135 million Euros, +23.8%

Dividend: 2.5 Euro per share, +25%

Tod's S.p.A., the Italian company listed on the Milan Stock Exchange and holding of the luxury goods group of the same name operating in luxury and quality shoes, accessories and apparel with the Tod's, Hogan, Fay and Roger Vivier brands, today approved the draft of the Group's 2011 Annual Report.

Message of the Group's Chairman and CEO

Diego Della Valle, Chairman and CEO of the Group, commented as follows: *"2011 results confirmed the solidity of our Group, which has further improved its already excellent operating profitability and has further strengthened its already sound balance sheet. We are proposing to the Shareholders' meeting to increase the dividend also this year, considering that the Group has all the financial resources necessary to continue its growth story and its investment activity. Despite the challenging environment, I'm confident that the strength of our brands and the excellent appeal of our products will enable our Group to post a significant growth of sales and profits also this year."*

Profit & Loss key figures

Consolidated sales were 893.6 million Euros in 2011, up 13.5% from 2010. This outstanding performance is even more noteworthy if considering the current environment in some markets and

the very challenging comparison basis, and once more confirms the resiliency of the Group's brands, in all the regions and across all the product categories.

The operating profitability registered a further improvement, compared to the already brilliant level of last year. The Group's EBITDA was 232.4 million Euros in 2011 (+20.4% compared to 2010), which corresponds to 26% of sales (+150 basis points compared to 2010). EBIT was 194.6 million Euros (+21.7% compared to 2010), equal to 21.8% of revenues (20.3% in 2010).

Finally, the Group's net income was 135 million Euros, up 23.8% from 2010.

At constant exchange rates, meaning by using 2010 average exchange rates, sales would have been 894.5 million Euros, up 13.6% from 2010¹; EBITDA and EBIT would have been, respectively, 232.6 million Euros and 194.7 million Euros.

Breakdown of consolidated sales by brand: excellent performance for Tod's

<i>million Euros</i>	FY 2011	FY 2010	% change
Tod's	487.5	407.0	+19.8%
Hogan	280.9	268.3	+4.7%
Fay	87.8	89.7	- 2.0%
Roger Vivier	36.5	21.7	+67.9%
Other	0.9	0.8	n.m.
TOTAL	893.6	787.5	+13.5%

The Tod's brand posted excellent results, in all its product categories and in all the markets. Its revenues totalled 487.5 million Euros in 2011, up 19.8% from the previous year.

Hogan revenues were 280.9 million Euros in 2011, up 4.7% from the previous year. In 2011, the brand's performance was affected by the tough situation of the Italian market and by the selective distribution strategy, aiming at preserving the exclusivity and high positioning of the brand.

¹ In this press release we comment figures at reported rates; if not evidenced differently. Figures at constant rates are broadly aligned with the figures at reported rates.

Following the opening of its first three directly operated stores in mainland China, in September 2011, the brand is now pushing its international expansion, with major focus on the Asian markets, which offer a huge potential for growth in forthcoming years.

Fay sales totalled 87.8 million Euros in 2011; as for Hogan, also for this brand, we have to consider the challenging Italian market situation and the selective distribution strategy pursued by the Group.

Finally, Roger Vivier revenues were 36.5 million Euros in 2011, up 67.9% from 2010, showing an acceleration of the growth in the fourth quarter of 2011, compared to the already brilliant results of the previous quarters. Even more important than the results achieved, is the increasing awareness that this brand enjoys in the world of luxury accessories.

Breakdown of consolidated sales by product: double-digit growth for shoes and leather goods

<i>million Euros</i>	FY 2011	FY 2010	% change
Shoes	646.5	564.6	+14.5%
Leather goods and accessories	144.9	123.2	+17.6%
Apparel	101.6	99.1	+2.6%
Other	0.6	0.6	n.m.
TOTAL	893.6	787.5	+13.5%

Also in 2011, the Group strengthened its undisputed leadership in the core business of shoes, posting a double-digit sales growth, despite the challenging comparison basis. In 2011 revenues totalled 646.5 million Euros, up 14.5% from 2010.

Solid double-digit sales growth also for leather goods and accessories, which totalled 144.9 million Euros in 2011, up 17.6% from the previous year. The entire collection of the Tod's brand achieved brilliant results.

Finally, sales from apparel were 101.6 million Euros in 2011, up 2.6% from the previous year.

Breakdown of consolidated sales by region: growth in all markets; USA: +17%, Asia: +38%

<i>million Euros</i>	FY 2011	FY 2010	% change
Italy	449.3	425.7	+5.5%
Europe (excl. Italy)	182.0	163.7	+11.2%
North America	62.4	53.4	+17.0%
Asia and Rest of World	199.9	144.7	+38.1%
TOTAL	893.6	787.5	+13.5%

In 2011 all the regions where the Group operates grew double-digit, with the only exception of the Italian market, where sales increased by 5.5%, notwithstanding the tough general domestic environment, reinforcing the undisputed leadership of our Group. This result is even more noteworthy given the selective distribution strategy pursued by the Group. The importance of the Group's non domestic sales has further increased and is growing fast .

In the rest of Europe, the Group's sales totalled 182 million Euros, up 11.2% from 2010 (+10% at constant exchange rates), driven by brilliant results in Germany, UK and France.

Outstanding results were achieved in the US market, where the Group's revenues rose to 62.4 million Euros in 2011, +17% from the previous year. At constant exchange rates, the growth in the US market would have climbed to 21.4% in 2011. As already commented, organic growth in the US DOS was outstanding, while the performance of the wholesale channel was affected by the selective reduction of the independent doors, recently implemented in order to strengthen and preserve the brands' image.

Finally, the area "Asia and Rest of World" confirmed its excellent results; revenues totalled 199.9 million Euros in 2011, up 38.1% from 2010, driven by the very strong results of mainland China and Hong Kong.

Breakdown of consolidated sales by distribution channel: growth in both channels: outstanding results in the DOS network

<i>million Euros</i>	FY 2011	FY 2010	% change
Third parties (Franchised stores + Independent retailers)	419.3	383.7	+9.3%
DOS	474.3	403.8	+17.5%
TOTAL	893.6	787.5	+13.5%

In 2011, sales to third parties totalled 419.3 million Euros, up 9.3% from the previous year.

Sales in the DOS network posted a solid double-digit growth and totalled 474.3 million Euros in 2011, up 17.5% from 2010.

As of December 31st, 2011 the Group's distribution network was composed by 176 DOS and 70 franchised stores, compared to 159 DOS and 71 franchised stores as of the end of 2010. The most of the openings made in the year were located in Asia, mainly in mainland China and in Hong Kong, where the Group currently operates 40 DOS.

Outstanding double-digit organic growth was posted in 2011, despite the tough environment, particularly in Italy. The *Same Store Sales Growth* (SSSG) rate, calculated as the worldwide average of sales growth rates reported by DOS opened as of January 1st, 2010, was 12.1% in the full year 2011.

The current year started with a highly positive performance, despite the very challenging comparison basis: the SSSG rate, calculated as the worldwide average of sales growth rates reported by DOS opened as of January 1st, 2011, is +7.1% for the first 11 weeks of the year (from January 1st to March 11th, 2012).

Comments on the Profit & Loss key figures

In 2011 the Group's EBITDA was 232.4 million Euros, up 20.4% from 2010 and with a 26% margin on sales, 150 bps higher than the 24.5% 2010 EBITDA margin.

The significant improvement of profitability was mainly due to the further increase of the gross margin, driven by the strong sales growth and by the more favourable product and geographic sales mix.

The significant sales growth contributed to the reduction of the incidence of rental costs: 7.2% of revenues in 2011, compared to 7.5% of 2010. Also the incidence on sales of labour costs continues to decrease (14.2% in 2011 compared to 15% of 2010), despite the continuous growth of the Group's headcount (3,549 employees as of December 31st, 2011, compared to 3,194 employees as of the end of 2010).

In 2011, the Group's EBIT was 194.6 million Euros, up 21.7% from 2010 and with a 21.8% margin on sales (150 bps higher than in 2010). The incidence on sales of amortisation and depreciation was 4.2%, exactly the same as in 2010.

The Group's profit before taxes was 196.9 million Euros, up 20.5% from 2010. The positive result of financial operations, mainly related to the currency hedging activity, was 2.3 million Euros in 2011, compared to 3.4 million Euros of the previous year.

Income taxes were 61.2 million Euros, for a 31.1% tax rate, which shows an improvement of 110 bps compared to 2010.

Consolidated net income was 135.7 million Euros, up 22.5% from 2010. Finally, net of minorities, the Group's net income was 135 million Euros, up 23.8% from 2010 and with a 15.1% margin on sales (13.9% in 2010).

Comments on the Balance Sheet and Cash Flow key figures

In 2011, the Group invested a total amount of 61.9 million Euros in tangible and intangible assets². This figure includes approx. 20 million Euros of the intangible asset relative to the agreement, signed with the Ministry of Cultural Affairs (Ministero per i Beni e le Attività Culturali) and the Supervisor for Central Rome's Archaeological Area (Soprintendenza speciale per i beni archeologici), as sole sponsor for restoration of the Coliseum. The remaining part of the investments were devoted to the widening and refurbishment of the DOS network and to the ordinary update of the industrial and logistic structures.

As of December 31st, 2011 the operating working capital (trade receivables + inventories – trade payables) totalled 226.8 million Euros, equal to 25.4% of revenues. The comparison with the balance as of the end of 2010 has been affected also by a different timing of the deliveries of Spring/Summer collections and of the cash in of trade receivables related to the winter collections; this different timing is normalizing during the first quarter of 2012.

As of December 31st, 2011 the net financial position is positive and equal to 110.7 million Euros, showing an increase compared to the 96.5 million Euros balance as of the end of 2010, despite the above mentioned temporary financing of the operating working capital.

As of December 31st, 2011 consolidated shareholders' equity was 688.8 million Euros, which compares to 618.4 million Euros as of December 31st, 2010.

Comments on the key figures of the Parent Company Tod's SpA

The Board of Director also approved the draft of the 2011 Annual Report for the parent company Tod's SpA, whose revenues were 665.2 million Euros, up 15.3% from the 577 million Euros revenues posted in 2010.

²For the comparison with 2010 figures, please remember that in 2010 the ordinary investments were 29,8 million Euros, and that the remaining 66,3 million Euros were related to the acquisition of the Omotesando building in Tokyo, a prestigious seven-story palace, designed by the famous architect Toyo Ito, where the Tokyo flagship store of the Tod's brand and the Group's offices are located.

Net income was 121.6 million Euros, up 46.6% from 2010, also thanks to the dividend paid by the sub-holding which controls the Italian stores; the incidence on sales was 18.3% (14.4% in 2010). Net income per share was 3.97 Euro.

During 2011, the parent company invested a total amount of 39.2 million Euros in tangible and intangible fixed assets, compared to 13.6 million Euros invested in the previous year.

As of December 31st, 2011 the parent company's net financial position was positive and equal to 75.7 million Euros, versus 56.9 million Euros as of the end of 2010; the parent company's shareholders' equity was 610.3 million Euros (552.9 million Euros as of December 31st, 2010).

Dividend proposal

The Board approved also to propose the distribution of a dividend of Euro 2.5³ per share, increased by 25% versus the previous year. The proposed dividend corresponds to a pay-out of 56.7%, calculated on the Group's net income, higher than the pay-out of the previous year ordinary dividend.

The clipping of the coupon nr. 13 is scheduled on May 21st, 2012 for the dividend payment on May 24th, 2012.

This proposal will be submitted to the approval of the Annual General Meeting, taking place in the company's registered offices next April 19th, 2012, at 9.00 a.m. on first call (and on second call on April 26th, 2012 same place and time).

³ Gross of withholding tax, if due.

Merger with Formapura Srl, a company wholly owned by Tod's

Today the Board of Directors also approved the merger in Tod's SpA of Formapura Srl, a company wholly owned by Tod's. This transaction will not involve any capital increase of the merging company. Pursuant to the law and bylaws, being a merger with a wholly owned subsidiary the same will be resolved, as regards Tod's SpA, by its Board of Directors.

The Company will make available to the public any documentation and information required in compliance with, and in such terms and with such modalities as set forth by the applicable law and regulation.

Please note that the audit process on the data presented in this press release has not been completed yet.

The manager responsible for preparing the company's financial reports, Mr. Rodolfo Ubaldi, declares, pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the document results, books and accounting records.

Should you need explanations, please contact: Investor Relations Office - tel. +39 02 77 22 51
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**THE FOLLOWING PAGES CONTAIN THE CONSOLIDATED AND TOD'S S.P.A.
FINANCIAL STATEMENTS**

TOD'S GROUP

Consolidated Profit & Loss

(Unaudited)		
In Euro 000's		
	Year 11	Year 10
Revenues		
Sales revenues	893,638	787,539
Others revenues and income	15,994	18,819
Total revenues and income	909,632	806,358
Operating Costs		
Change in inventories of work in process and finished goods	31,798	952
Costs of raw materials, supplies and material for consumption	(224,662)	(178,829)
Costs for services	(265,993)	(238,514)
Costs of use of third party assets	(64,671)	(58,714)
Costs of labour	(126,840)	(117,751)
Other operating charges	(26,847)	(20,443)
Total operating costs	(677,215)	(613,299)
EBITDA	232,417	193,059
Amortisation, depreciation and write-downs		
Amortisation of intangible assets	(9,957)	(7,599)
Depreciation of tangible assets	(25,845)	(24,476)
Other adjustments	(86)	-
Total amortisation, depreciation and write-downs	(35,888)	(32,075)
Provisions	(1,899)	(1,040)
EBIT	194,630	159,944
Financial income and charges		
Financial income	18,522	19,371
Financial charges	(16,266)	(15,963)
Total financial income (charges)	2,256	3,408
Income (losses) from equity investments	-	-
Profit before taxes	196,886	163,352
Income taxes	(61,198)	(52,566)
Consolidated net income	135,688	110,786
Minority interests	(691)	(1,710)
Net income of the Group	134,997	109,076
EPS (in euro)	4.41	3.56
EPS diluted (in euro)	4.41	3.56

TOD'S GROUP

Consolidated Statement of Financial position

(Unaudited)		
In Euro 000's		
	12.31.11	12.31.10
Non current assets		
Intangible fixed assets		
Assets with indefinite useful life	149,024	149,024
Key money	23,731	27,679
Others	29,250	12,380
Total intangible fixed assets	202,005	189,083
Property, plant and equipment		
Buildings and land	109,787	105,721
Plant and machinery	7,031	3,962
Equipment	13,613	12,573
Leasehold improvement	33,496	30,595
Others	27,072	21,252
Total property, plant and equipment	190,999	174,103
Other assets		
Real estate investments	42	46
Equity investments	20	20
Deferred tax assets	39,603	32,027
Others	9,661	7,789
Total other assets	49,326	39,882
Total non current assets	442,330	403,068
Current assets		
Inventories	236,631	203,136
Trade receivables	150,011	119,560
Tax receivables	12,839	3,856
Derivative financial instruments	1,320	2,084
Others	13,488	12,263
Cash	187,756	171,729
Total current assets	602,045	512,628
Assets held for sale	-	-
Total assets	1,044,375	915,696

TOD'S GROUP

Consolidated Statement of Financial position (continuing)

(Unaudited)		
In Euro 000'		
	12.31.11	12.31.10
Shareholders' equity		
Share capital	61,219	61,219
Capital reserves	214,055	214,055
Treasury stock	-	-
Hedging and translation reserve	(4,851)	(4,263)
Retained earnings	277,742	231,451
Income for the period	134,997	109,076
Group interest in Shareholders' equity	683,162	611,538
Minority interest		
Minority interest in share capital and reserves	4,934	5,193
Minority interest in income for the period	691	1,710
Minority interest in shareholders' equity	5,625	6,903
Total shareholders' equity	688,787	618,441
Non-current liabilities		
Provisions for risks	1,914	1,369
Deferred tax liabilities	30,902	27,722
Reserve for employee severance indemnity	11,565	11,419
Others	19,584	-
Bank borrowings	41,408	42,805
Total non-current liabilities	105,373	83,315
Current liabilities		
Trade payables	159,876	130,008
Tax payables	16,454	20,064
Derivative financial instruments	6,957	2,333
Others	31,329	29,106
Bank	35,599	32,429
Total current liabilities	250,215	213,940
Liabilities held for sale	-	-
Total shareholders' equity and liabilities	1,044,375	915,696

TOD'S GROUP

Consolidates Statement of Cash Flows

(Unaudited)		
In Euro 000's		
	Year 11	Year 10
Profit (loss) for the period of the Group	134,997	109,076
Non-cash adjustment:		
Amortisation, depreciation, revaluation and write-downs	39,585	37,928
Change in employee severance indemnity reserve	1,058	1,077
Change in deferred tax/liabilities	(4,396)	(4,202)
Increase (reduction) in reserves for risk and charges	778	902
Cash flow (a)	172,022	144,780
Changes in current assets and liabilities:		
Inventories	(36,378)	(11,084)
Trade receivables	(31,265)	(11,915)
Tax receivables	(8,983)	(1,641)
Other current assets	(461)	(4,747)
Trade payables	29,868	26,087
Tax payables	(3,610)	15,894
Other current liabilities	6,847	11,576
Changes in operating working capital (b)	(43,982)	24,170
Cash flow from operation (c) = (a)+(b)	128,040	168,950
Net investments in intangible and tangible assets	(58,527)	(29,238)
Acquisition real estate asset (Holpaf B.V.)	-	(66,267)
Other changes in fixed assets	(7,179)	(2,389)
Reduction (increase) of other non-current assets	(1,868)	(207)
Cash flow generated (used) in investment activities (d)	(67,574)	(98,101)
Dividend paid	(61,219)	(153,047)
Changes in long term loans and other non current liabilities	17,042	35,010
Capital increase	-	-
Other changes in shareholders' equity	(2,154)	858
Changes in minority interests	(1,278)	1,621
Cash flow generated (used) in financing (e)	(47,609)	(115,558)
Cash flow from continuing operations (f)=(c)+(d)+(e)	12,857	(44,708)
Cash flow from assets held for sale (g)	-	-
Cash flow generated (used) (h)=(f)+(g)	12,857	(44,708)
Net financial position at the beginning of the period	139,300	184,008
Net financial position at the end of the period	152,157	139,300
Change in current net financial position	12,857	(44,708)

TOD'S S.p.A.

Profit & Loss

(Unaudited) In Euro 000's	Year 11	Year 10
Revenues		
Sales revenues	665,181	577,031
Others revenues and income	12,793	15,012
Total revenues and income	677,974	592,043
Operating Costs		
Change in inventories of work in process and finished goods	14,562	6,739
Costs of raw materials, supplies and material for consumption	(211,862)	(170,638)
Costs for services	(226,970)	(208,676)
Costs of use of third party assets	(10,167)	(7,263)
Costs of labour	(65,599)	(62,224)
Other operating charges	(16,313)	(11,437)
Total operating costs	(516,349)	(453,499)
EBITDA	161,625	138,544
Amortisation, depreciation and write-downs		
Amortisation of intangible assets	(5,984)	(3,419)
Depreciation of tangible assets	(9,686)	(10,044)
Other adjustments	-	-
Total amortisation, depreciation and write-downs	(15,670)	(13,463)
Provisions	(1,807)	(927)
EBIT	144,148	124,154
Financial income and charges		
Financial income	11,743	11,422
Financial charges	(9,615)	(9,735)
Total financial income (charges)	2,128	1,687
Income (losses) from equity investments	25,000	-
Profit before taxes	171,276	125,841
Income taxes	(49,639)	(42,867)
Net income	121,637	82,974
EPS (in Euro)	3.97	2.71
EPS diluted (in Euro)	3.97	2.71

TOD'S S.p.A.

Statement of Financial Position

(Unaudited) In Euro 000's	12.31.11	12.31.10
Non current assets		
Intangible fixed assets		
Assets with indefinite useful life	150,476	150,476
Others	28,521	12,339
Total intangible fixed assets	178,997	162,815
Property, plant and equipment		
Buildings and land	37,730	38,845
Leasehold improvement	3,221	666
Plant and machinery	5,662	3,289
Equipment	12,201	11,475
Others	5,443	4,137
Total property, plant and equipment	64,257	58,412
Other assets		
Real estate investments	42	46
Equity investments	143,196	143,196
Deferred tax assets	8,488	7,251
Others	1,269	1,208
Total other assets	152,995	151,701
Total non current assets	396,249	372,928
Current assets		
Inventories	152,454	137,993
Trade receivables	207,861	165,460
Tax receivables	11,762	8,442
Derivative financial instruments	75	1,992
Others	7,595	7,407
Cash	80,932	63,747
Total current assets	460,679	385,041
Total assets	856,928	757,969

TOD'S S.p.A.

Statement of Financial Position (continuing)

(Unaudited) In Euro 000's	12.31.11	12.31.10
Shareholders' equity		
Share capital	61,219	61,219
Capital reserves	213,975	213,975
Treasury stock	-	-
Hedging and translation reserve	(2,882)	74
Retained earnings	216,367	194,612
Income for the period	121,637	82,974
Shareholders' equity	610,316	552,854
Non-current liabilities		
Provisions for risks	1,730	1,200
Deferred tax liabilities	26,820	24,192
Reserve for employee severance indemnity	7,850	7,972
Bank borrowings	3,562	5,227
Others	22,004	-
Total non-current liabilities	61,966	38,591
Current liabilities		
Trade payables	147,981	125,051
Tax payables	6,537	14,788
Derivative financial instruments	5,958	595
Others	22,505	24,499
Banks	1,665	1,591
Total current liabilities	184,646	166,524
Total Shareholders' equity and liabilities	856,928	757,969

TOD'S S.p.A.

Statement of Cash Flows

(Unaudited)		
In Euro 000's		
	Year 11	Year 10
Profit (loss) for the period	121,637	82,974
Non-cash adjustment:		
Amortisation, depreciation, revaluation and write-downs	18,626	23,835
Change in employee severance indemnity reserve	301	321
Change in deferred tax/liabilities	1,391	(1,606)
Others changes	530	535
Cash flow (a)	142,485	106,059
Changes in current assets and liabilities:		
Inventories	(16,617)	(3,577)
Trade receivables	(43,201)	1,642
Tax receivables	(3,320)	(1,606)
Other current assets	1,076	(3,234)
Trade payables	22,930	26,002
Tax payables	(8,251)	11,462
Other current liabilities	3,369	5,167
Changes in operating working capital (b)	(44,014)	35,856
Cash flow from operation (c) = (a)+(b)	98,471	141,915
Net investments in intangible and tangible assets	(37,697)	(12,986)
Increase (decrease) of equity investments	-	(40,423)
Other changes in fixed assets	653	1,892
Decrease (increase) of other non-current assets	(57)	(18)
Cash flow generated (used) in investment activities (d)	(37,101)	(51,535)
Dividend paid	(61,219)	(153,047)
Changes in long term loans and other non current liabilities	19,916	(2,099)
Capital increase	-	-
Other changes in shareholders' equity	(2,956)	53
Cash flow generated (used) in financing (e)	(44,259)	(155,093)
Cash flow generated (used) (c+d+e)	17,111	(64,713)
Net financial position at the beginning of the period	62,156	126,869
Net financial position at the end of the period	79,267	62,156
Change in current net financial position	17,111	(64,713)